



Position: Project Development Manager

Location: Based in Germany

Basic Salary: Negotiable

Position Summary,

Project Development Manager will apply extensive and comprehensive knowledge of Project Development and Project System Solution Principals of the renewable energy industry to lead all project aspects of early-phase project development. Ensure consistency and quality of early phase Project, Commercial, Engineering & Technique deliverables across all disciplines.

Job Responsibilities,

- Identify development opportunities for Commercial & Industry and Utility scaled projects and focus on ensuring timely and risk-gated development of renewable projects and project Sales of Solution provider.
- Undertake planning feasibilities and manage, prepare, and submit planning applications and subsequent discharge of planning conditions.
- Establish different business models according to Chelion's project strategy and conduct business negotiations on project execution and realization.
- Negotiate related business contracts with landowners, clients, banks, and associated stakeholders at different stages of projects, including but not limited to Land agreements, project financing, solution supply agreements, EPC contracts, and O&M contracts.
- Involve day-to-day management of all development steps, whether supported by internal functions or external consultants, including securing project rights, permits, and achievement of development milestones.
- To input into Development budgets and ensure development costs are managed in line with the budget.
- Support the project evaluation process regarding commercial and technical feasibility to support project business realization.
- Market and introduce Chelion's Energy Storage optimization solution to the property owners and project developers to attract interest.
- Collaborate with Chelion Group headquarter to realize the customized Energy solution for each project execution.
- Keep up to date with relevant legislation, policy, and guidance; produce market reports, and adjust strategies for project and solution business.
- Manage the market resource development of all activities and report the progress to the Group management.

Qualifications

- Min. Bachelor's degree in economics, engineering, business, or related fields.
- Demonstrably successful experience or 2+ years of experience in power project development, project management, and system sales.



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- Experience in the Renewable energy industry or real-estate industry , Commercial and Industrial Property management, is preferred.
 - Familiar with project planning and management process or grid connection.
 - Good understanding of environmental and social risk considerations, particularly in renewable energy projects.
 - Thrive in cross-cultural communication and accountability in a highly dynamic environment.
 - Desire to work in a challenging, fast-paced environment.
 - Able to travel as required.
 - In General, someone who can get sites progressed through the property/planning/consent stages.
 - Enthusiastic, positive, problem-solver, and well-connected with the team.

About Chelion Renewable

The Chelion Renewables Group, headquartered in Shanghai, are committed to providing the world with affordable renewable energy.

We provide the world-leading one-stop energy storage solutions with footprints in Europe, Australia, America, and Japan.

The story of Chelion might be new; however, our team holds decades of energy experience and is committed to leading energy storage solutions providers and advancing the future of renewable energy by empowering our customers with quality solar and storage solutions.